

SUPPLY CHAIN NETWORK MANAGEMENT: MANAGEMENT SYSTEM

Management systems are the regulating force in a supply chain network



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MANAGEMENT SYSTEMS ARE THE REGULATING FORCE IN A SUPPLY CHAIN NETWORK

A functioning management system allows a network to be managed, controlled and strategically developed across the board.

A supply chain network strategy is derived on the basis of the corporate vision. In order to control networks and anticipate customer needs, network-oriented key figures are required.

These topics are dealt with under the subject area Management System.

WHAT YOU CAN EXPECT

Develop your own personal supply chain network strategy. Tailored to your customer requirements, we will jointly define your strategic fit.

Get to know the advantages of network-oriented key performance indicators and see with the help of practical examples how this has changed the daily routine of other companies. Avoid duplicate functions in your company and make your organization efficient and lean.

Field reports from the practice promote your learning success. Through the experience gained, you will learn to assess the scope of the management system in your own company and will be able to select the first steps in a targeted manner.

MAJOR TOPICS

- Development of a supply chain network strategy
- Fundamentals of the network-oriented key figures
- Organizational development in the area of supply chain network management

TRAINERS

Thomas Spiess
STAUFEN.INOVA.AG

FOR WHO

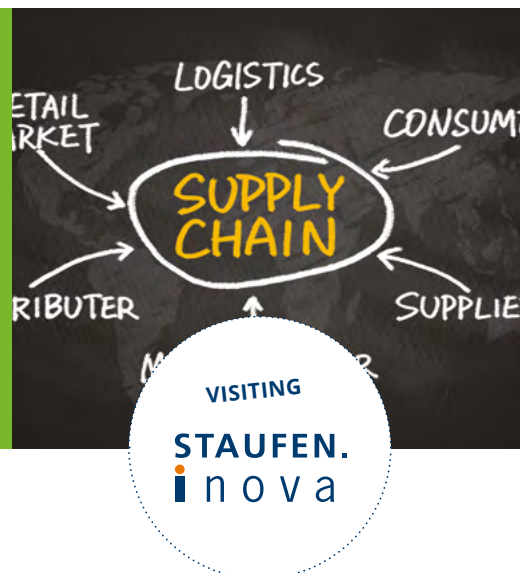
Esperti Lean
Resp. Supply Chain
Direzione Operations

Upon request
Maximum number of participants: 15

1 DAY
990 CHF

SUPPLY CHAIN NETWORK MANAGEMENT: NETWORK DESIGN

Increase agility, improve supply chain performance, increase customer satisfaction



INCREASE AGILITY, IMPROVE SUPPLY CHAIN PERFORMANCE, CUSTOMER SATISFACTION

Supply chains are increasingly developing into multidimensional, complex and global value chains. The reasons for this are ever faster innovation and development cycles, a trend towards shorter delivery times and increasing product variance and individualization, the emergence of disruptive business models and greater market volatility.

These complexity drivers require a stable network configuration. As a result, the demands on the management of the supplier and distribution network are increasing. Processes and interfaces are defined, controlled and optimized across the company.

WHAT YOU CAN EXPECT

Take your Footprint to the next level with your suppliers and customers. Dissolve silo thinking and strengthen network collaboration. Active cooperation increases joint profitability. Segment your supply chains correctly and design your network based on your customer requirements.

Field reports from the practice promote your learning success. Through the experience gained, you will learn to assess the scope of the supply chain network in your own company and will be able to select the first steps in a targeted manner.

CONTENUTI

- Successful design of a supply chain footprint based on customer requirements
- ACTUAL recording of your personal footprint including the identification of potential
- Segmentation of different supply chain types
- Configuration of the network and relationship development with supply chain partners
- Basics of the order fulfillment process and order decoupling points

TRAINER

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Direzione Operations
Resp. Supply Chain
Resp. Acquisti

Upon request
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SUPPLY CHAIN NETWORK MANAGEMENT: DIMENSION PLANNING AND S&OP

Increase customer focus,
improve Leadership performance,
maximize economic success



INCREASE CUSTOMER FOCUS, IMPROVE LEADERSHIP PERFORMANCE, MAXIMIZE ECONOMIC SUCCESS

In times of global pandemics, environmental catastrophes and political instabilities, high planning uncertainties are faced. Disruptions in the supply chain network have been challenging across all types of industries and have increased requirements for collaboration between network partners. The abilities to plan reliably and to communicate have become crucial elements to secure the long-term existence of a company. It is the objective of Sales and Operations Planning (S&OP) to satisfy all customer expectations all the time. In detail, this involves the planning of the entire manufacturing and sales processes, control of the product life cycles and interdisciplinary cooperation between different planning instances within the network. Networks with short-cycle planning can react immediately to changes and thus have a clear advantage to achieve high economic success.

WHAT YOU CAN EXPECT

Dissolve the silo mentality amongst different business areas and network partners strengthen to enhance collaboration. The idea of Sales & Operations Planning is not new. However, many have struggled during implementation due to unique business processes and organizational structures. In a supply chain network, it is key to consolidate real market demand and balance it with manufacturing capacities and availability of suppliers. Shifting customer expectation through evolving markets and different stages of product lifecycles must be met proactively and routinely. Learn how the concept of coupling strategic initiatives to sales strategies and operations capabilities leads to more flexibility and better performance. Real world applications support your understanding and help to transfer the concepts to your own company. Guiding principles and training material will support the first steps establishing your own S&OP concept for your purpose.

MAJOR TOPICS

- Basics Sales and Operations Planning principles
- Supply Chain Footprint
- Different data sources and systems
- Product and material structures
- Balancing supply and demand
- Product ramp-up and phase-out
- Selecting the right Key Performance Indicators for my business
- First steps of setting up an S&OP cycle
- Establishing a planning organization

RESPONSABILE

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Resp. Acquisti

Upon request
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2 DAYS
1520 CHF